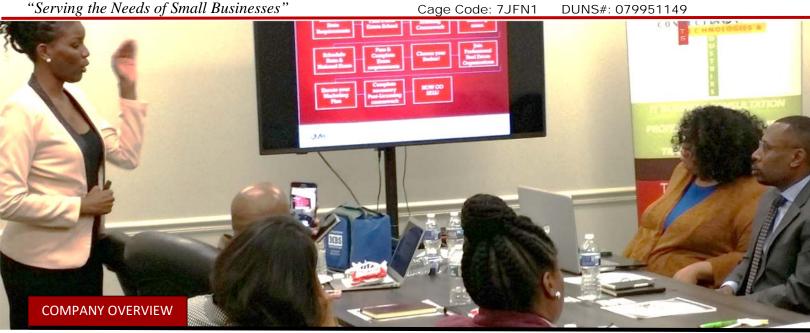


SMALL BUSINESS DEVELOPMENT SERVICES

CAPABILITY STATEMENT

Cage Code: 7JFN1 DUNS#: 079951149



ALSTNTEC has helped many first-time business owners with obtaining the necessary education and resources needed to start a business since 2015. Our mission is to ensure the sustainability and longevity of small businesses by providing a structure in which owners can build a solid foundation. Over the years, we provided specialized business / career training and mentoring services to over 1500 adults and 900 students. Additionally, we assist with legalization services and obtaining federal, local, and state government small business certifications.

CORE COMPETENCIES & ECONOMIC STATUS

• Government Registrations

- Systems for Award Management CAGE 7JFN1 / DUNS: 079951149
- SBA Woman-Owned Business / Economically Disadvantage WOSB
- Disadvantaged Minority Enterprise and Minority Business Enterprise
- Prince George's County Small Business Enterprise
- Prince George's County Small Business Reserve
- WMATA Disadvantage Business Enterprise

• Core Services:

- 0 **Business Development Consulting and Training**
- **Business and Strategy Plan Development**
- Leadership and Management Training 0
- **Desktop Publishing and Digital Services**
- **Technical Assistance and Mentoring Support**
- Information Sharing Sessions & Webinars

NAICS Codes

611430 - Professional and Management Development Training

541611 - Administrative Management and General Management Consulting

561410 - Document Preparation Services

561499 - All Other Business Support Services

541990 - All Other Professional, Scientific, and Technical Services

624310 - Vocational Rehabilitation Services (Job Counseling)

611420 - Computer Training

DIFFERENTIATORS & SUCCESS STORIES

- First to develop and facilitate a structured 10-Week Small Business Strategy Course specifically designed for first-time and existing business owners. The purpose is to ensure owners know the right way of starting a business and learn everything they need to know on how to operate and stay in business.
- First to contract with the Montgomery County Maryland Housing Opportunity Commission to provide small business and career training to HOC program clients and Montgomery county residents/businesses.
- Partnered with the Prince George's County Public Schools, the Maryland Business Roundtable for Education, DECA, and Maryland STEMnet to provide a career /business development workshops for high school students.
- We partnered with local experts in the field of Marketing, Branding, Tax, Sales, Insurance and Finance to provide information and be a resource for

CURRENT CUSTOMERS





PAST SATISFIED CUSTOMERS

Partnership Results Growth

Keys to Success:

- We help our clients build a strong and sustainable business
- We teach our students the necessary for them to grow
- We ensure their company achieve the results they are looking for
- We help our clients qualify for small business lending.



(See full on our website)

DECA

